

FACT SHEET:

ENERGY SYSTEMS GROUP

- Energy Systems Groups is a nationally recognized and accredited Energy Services Company (ESCO), based in Evansville, Indiana. Energy Systems Group (ESG) is a \$50+ million per year company specializing in Energy Savings Performance Contracting (ESPC), and is a DOD/DOE qualified ESPC contractor.
- ESG has developed more than 100 energy projects valued at over \$350 million since their 1994 start-up. These projects have encompassed energy efficient improvements ranging from simple lighting retrofits to complex cogeneration central utility plants.
- In Virginia, ESG was selected over a number of national energy service companies to provide Norfolk State University with a major performance contract project.
- In March of 2000, ESG received Vice President Gore's HAMMER AWARD for an energy project at the James H. Quillen Veterans Affairs Medical Center. The HAMMER AWARD recognizes new standards of excellence achieved by teams helping to reinvent government.
- ESG implements both demand and supply side related building improvements that pay for themselves out of energy and operational savings. **Guaranteed!** ESG has more than \$76 million in energy guarantees on 55 projects. ESG is confident in their performance abilities and supports Standardized Measurement & Verification Protocol on all projects.
- Energy Systems Group is a wholly owned subsidiary of: Vectren (NYSE:VVC), A \$2.5 billion dollar company made up of three (3) regulated utilities and various non-regulated subsidiaries.
- ESG is a company built on exceeding customer expectations. Exceptional savings results and a long list of customer references speak to the level of excellence that ESG will provide in meeting your facility upgrade needs.

MARKETS:

- State and Local Government
- Universities
- Hospitals
- K-12 Schools
- Industrial
- Federal Government

SOLUTIONS:

AUDIT, DESIGN, IMPLEMENTATION AND GUARANTEE OF:

- Lighting
- Controls
- Water/ sewer
- Heating
- Air conditioning
- Boilers plants
- Chiller plants
- Thermal storage
- Ventilation/ air quality upgrades
- Cogeneration
- Biomass energy conversion
- Ownership/operation of utility plants
- Communications infrastructure
- Maintenance staff training/ support
- Utility use monitoring/ analysis

CONTACTS:

Moneta, VA (540) 721-1061
Johnson City, TN (423) 283-0109

Other office locations:

Nashville, TN	Knoxville, TN
Evansville, IN	Indianapolis, IN
Chicago, IL	Detroit, MI
St. Louis, MO	Kansas City, MO

Web site: www.energysg.com



**BUILDING UPGRADES THAT
PAY FOR THEMSELVES**



Commonwealth of Virginia Response to SMR-2002-104

ESG and VA — Exceptional Partnership Potential

ESCO 1 (7/22/2002)	ENERGY SERVICES COMPANY - (ESCO) SYNOPSIS OF OFFICE RESPONSIBLE FOR CONTRACT																																																																																	
Submitted By (Firm Name): ENERGY SYSTEMS GROUP, LLC (Johnson City Office)																																																																																		
Submittal For (Project Title): SRM-2002-104																																																																																		
1) FIRM NAME AND ADDRESS: (office where work will be done) ENERGY SYSTEMS GROUP, LLC 1321 SUNSET DRIVE BLDG. B SUITE 103 JOHNSON CITY, TN 37604 TELEPHONE 423-283-0109 FAX: 423-283-4671 FEIN / SSN: 35-2017952		2) YEARS IN BUSINESS a) Under Present name: 1997 - PRESENT b) List other names and years ENERGY SYSTEMS GROUP INC. 1994 - 1997																																																																																
3) NAMES OF PARENT COMPANIES: (if any) Vectren Corporation 20 NW 4th Street, Evansville, IN 47708; TEL: 812-491-4208 FAX: 812-491-4239 Citizen Gas & Coke Utility 2020 N. Meridian Street, Indianapolis, IN 4620202 TEL: 317-927-4473 FAX: 317-927-4372		4) SPECIFY TYPE OF OWNERSHIP: <table border="0"><tr><td><input type="checkbox"/></td><td>Sole Proprietor</td><td><input type="checkbox"/></td><td>MBE</td></tr><tr><td><input type="checkbox"/></td><td>Partnership</td><td><input type="checkbox"/></td><td>SBE</td></tr><tr><td><input type="checkbox"/></td><td>Professional Corp.</td><td><input type="checkbox"/></td><td>WBE</td></tr><tr><td><input checked="" type="checkbox"/></td><td>LTD LIABILITY CO.</td><td></td><td></td></tr><tr><td colspan="2">Virginia Certificate of Authority Dated: 4/13/00</td><td></td><td></td></tr></table>	<input type="checkbox"/>	Sole Proprietor	<input type="checkbox"/>	MBE	<input type="checkbox"/>	Partnership	<input type="checkbox"/>	SBE	<input type="checkbox"/>	Professional Corp.	<input type="checkbox"/>	WBE	<input checked="" type="checkbox"/>	LTD LIABILITY CO.			Virginia Certificate of Authority Dated: 4/13/00																																																															
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5) NAMES OF NOT MORE THAN TWO PRINCIPALS TO CONTACT: (Title, e-mail, and Phone Number) JAMES L. ADAMS, PRESIDENT, jadams@energysg.com, 812-475-2538 DAN HARSH, VP CONTRACTS AND FINANCE, dharsh@energysg.com, 812-475-2550 ext. 2977																																																																																		
6) PROPOSED CONSULTANTS OR OTHER OFFICES PROVIDING SERVICES: <table border="0"><thead><tr><th><u>FIRM NAME</u></th><th><u>FUNCTION / RESPONSIBILITY</u></th><th><u>WORKED WITH PRIME BEFORE?</u></th></tr></thead><tbody><tr><td>ENERGY SYSTEMS GROUP, LLC</td><td></td><td></td></tr><tr><td>1001 PLAZA EAST BLVD.</td><td></td><td></td></tr><tr><td>SUITE 320</td><td></td><td></td></tr><tr><td>EVANSVILLE, IN 47715</td><td></td><td></td></tr><tr><td colspan="3">(Attach Firm Data Form ESCO-2 for each consultant or other office)</td></tr></tbody></table>			<u>FIRM NAME</u>	<u>FUNCTION / RESPONSIBILITY</u>	<u>WORKED WITH PRIME BEFORE?</u>	ENERGY SYSTEMS GROUP, LLC			1001 PLAZA EAST BLVD.			SUITE 320			EVANSVILLE, IN 47715			(Attach Firm Data Form ESCO-2 for each consultant or other office)																																																																
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